



Space Exploration Tech Corp 84

Los Angeles, CA 90250
Prospect Profile: EDA RigDig

Pageviews 21
Industry Oil And Gas Field Services
Employee Size 65

Space Exploration Tech Corp		83 Units	8 Units
		All My Data	Search Results
BUYER ID	H254742	CREDIT RISK	Low <small>dun & bradstreet</small>
CONTACT	Ray Kato, DIR	EMPLOYEES	1500 (Est.)
ADDRESS	1 Rocket Rd Hawthorne, CA 90250	ANNUAL SALES	\$989,758,507 (Est.)
COUNTY	Los Angeles	EXECUTIVE	Elon Musk
PHONE/FAX	(310) 363-6000/-	D-U-N-S® NUMBER	120406462/ PARENT 120406462
SIC	1389 - Oil And Gas Field Services	NAICS	336414 - Guided Missile and Space Vehicle Manufacturing
LAST ACTIVITY	Nec 1/30/2018 (Active)	INDUSTRY	Mining
		YEAR STARTED	2002

Brands (Sale / Lease)			Equipment (Sale / Lease)		
	Units	Percent		Units	Percent
1. YAMA-SEIKI	12	17.6 %	1. VMC (3-4 AXIS)	13	19.1 %
2. OKK	9	13.2 %	2. HMC (3-4 AXIS)	9	13.2 %
3. OKUMA	9	13.2 %	3. CNC LATHE(2AXIS)	8	11.8 %
4. SODICK	7	10.3 %	4. EDM MACHINE WIRE	5	7.4 %
5. FEMCO	6	8.8 %	5. HMC (5+ AXIS)	5	7.4 %
6. FLOW	4	5.9 %	6. BORING MILL	4	5.9 %
7. HAAS	4	5.9 %	7. CNC LATHE(SAXIS)	4	5.9 %
8. DMGMORISEIKI	3	4.4 %	8. WATERJET SYSTEM	4	5.9 %

Engage active equipment buyers before your competitors do.

When it comes to selling equipment, establishing trust, credibility and understanding the buyer's needs are key. While studies have typically cited the dealer relationship as a top purchase influencer, by the time a prospect engages with a dealer, they're usually at the price negotiation stage.

With limited resources, how do you proactively engage buyers looking for equipment, parts or accessories? And how can you focus your resources on prospects that are most likely to buy?

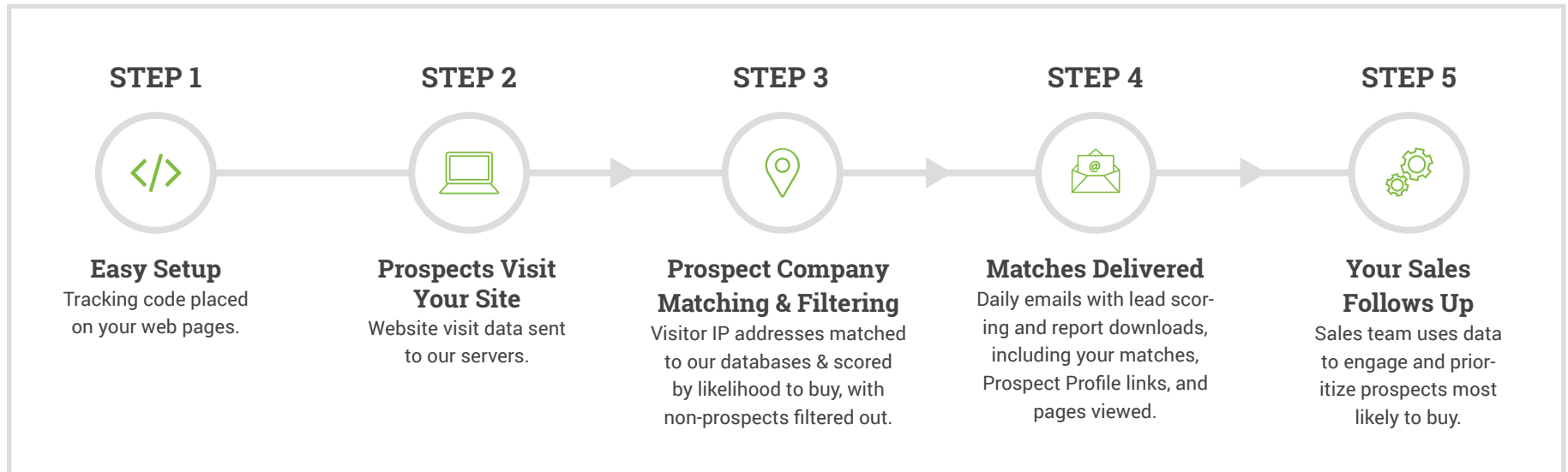
EDA Priority Prospects: Less haggling, more selling

Engage active equipment buyers before your competitors do.

EDA Priority Prospects



We'll analyze your website visitor traffic and identify matches to our verified EDA Prospect Profiles. Using a proprietary algorithm, a lead score will be generated for each match, indicating the greatest likelihood to buy. You'll receive daily emails with lead scoring, and a report download with your matches, links to view their Prospect Profiles, and the pages they viewed on your website.



Engage active buyers earlier in the buying process and arm your sales team with lead scoring and insights based on your prospects' needs to drive faster and more productive engagement.

Call your Sales Representative for an EDA Priority Prospects demo and learn how data can also be used to sharpen your digital media strategy.